

## One Source. Complete Solutions.

Ingram Micro's Data Capture/POS Division enables profitable point-of-sale (POS) and auto-ID businesses for our channel partners. With the largest dedicated field-sales organization in the market, our partners have easy access to unmatched product breadth, precise logistics support and value-add services. Resellers, whether established data capture/POS VARs or those expanding into this market, can leverage the division's support to accelerate growth and extend relationships with their clients.

We deliver a comprehensive product line from the industry's top manufacturers, including Motorola, Panasonic and Zebra. Customers receive expert support through regional sales and service offices as well as from our state-of-the-art product distribution centers across the United States and Canada.

Our customers gain ready access to Ingram Micro's expansive line card, featuring best-of-breed, complementary IT products. From computers, to wireless networks, to security, Ingram Micro's customers find a truly complete solution to enhance their AIDC, POS and mobile applications, establishing them as trusted advisors to their clients, and opening new business opportunities.

To find out how Ingram Micro works with manufacturer partners to provide complete mobility solutions, visit [dcpos.ingrammicro.com](http://dcpos.ingrammicro.com) or call (800) 876-4629.

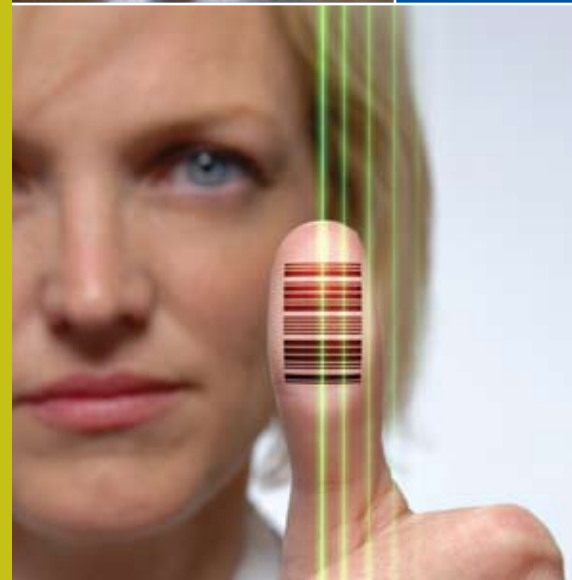


Panasonic



# Data Capture/POS

## Mobility Solutions





## WHY SELL DATA CAPTURE/POS SOLUTIONS INTO THE MOBILITY MARKET?

### MOBILITY



Handheld Device



Mobile Printer



Mobile Computer



Digital Camera



Magstrip Reader

#### MOBILITY PERIPHERALS AND ACCESSORIES

- Cellular activation
- Software

With the rapid growth of mobile computing, the need to remotely collect data and access information is more important than ever.

Ingram Micro's Data Capture/POS Division has the largest dedicated field-sales organization in the market. Our best-of-breed manufacturers offer complete mobility solutions for a variety of markets, including transportation, public safety, law enforcement, field sales and local government.

We provide a single, convenient source for high-quality mobility solutions. From handheld devices, remote data collection and RFID to wireless networking, Ingram Micro offers the products, services and expertise to help you deliver complete mobile solutions to your customers.

Ingram Micro and our manufacturer partners understand the requirements of applications and hardware in the mobile environment. Our partners have easy access to unmatched product breadth, precise logistics support and value-add services. We offer the complementary technologies necessary to build business and achieve competitive advantages, and with activation services for every carrier we can help you earn incremental commissions.

#### We offer:

- Complete, end-to-end solutions
- Innovative marketing programs
- World-class logistics
- Flexible financing options
- Innovative credit programs
- Expert inside and outside sales staff
- Dedicated technical help desks
- Advanced e-commerce capabilities

### BACK OFFICE (universal)



Wireless Bar Code Reader



Wireless Network



Network Attached Storage



Server Farm Database File and Print Services