

One Source. Complete Solution.

Ingram Micro's Data Capture/POS Division enables profitable point-of-sale (POS) and auto-ID businesses for our channel partners. With the largest dedicated field-sales organization in the market, our partners have easy access to unmatched product breadth, precise logistics support and value-add services. Resellers, whether established data capture/POS VARs or those expanding into this market, can leverage the division's support to accelerate growth and extend relationships with their clients.

We deliver a comprehensive product line from the industry's top manufacturers, including Citizen, HP, Logic Controls, MagTek, Microsoft, Motorola, NCR, Planar Systems and Zebra. Customers receive expert support through regional sales and service offices as well as from our state-of-the-art product distribution centers across the United States and Canada.

Our customers gain ready access to Ingram Micro's expansive line card, featuring best-of-breed, complementary IT products. From computers, to wireless networks, to security, Ingram Micro's customers find a truly complete solution to enhance their AIDC, POS and mobile applications, establishing them as trusted advisors to their clients, and opening new business opportunities.

To find out how Ingram Micro works with manufacturer partners to provide complete retail solutions, visit dcpos.ingrammicro.com or call (800) 876-4629.



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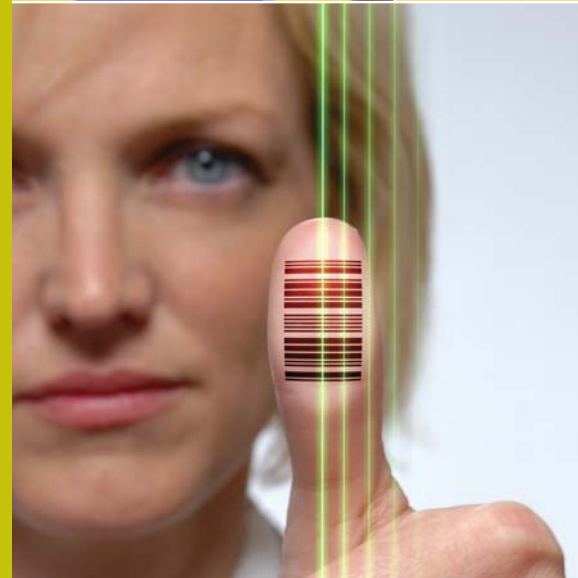


PLANAR



Data Capture/POS

Retail Solutions





WHY SELL DATA CAPTURE/POS SOLUTIONS INTO THE RETAIL MARKET?

RETAIL



Self-service Price-check Kiosk



POS Terminal

POS STATION PERIPHERALS AND ACCESSORIES

- Pole displays
- Mag-stripe/Credit-card readers
- Bar code scanners
- Cash drawers
- Receipt printers
- Key/PIN pads
- Check readers



Digital Signage



Label/Price-tag Printer



Wireless Bar Code Reader



Digital Surveillance

BACK OFFICE (universal)



Inventory Management



Wireless Switch



Network Attached Storage



Server Farm Database File and Print Services

Today's retailers are faced with the need to drive down costs while increasing customer service. POS systems deliver a cockpit view that helps them review their entire operation and make real-time inventory, pricing and operational profit decisions.

Ingram Micro provides a wide variety of solutions to help you deliver complete data capture solutions to the retail market. Our top manufacturers offer retail software, monitors, retail-hardened PCs, thermal receipt printers, PIN pads, mag-stripe readers and more.

Partner with us to get a single, convenient source for high-quality POS solutions, as well as access to our product line and extensive services portfolio.

Whether your customer's system requirements call for store-level registers, back-office workstations, or enterprise-class servers for corporate offices, we are your one-stop shop.

We offer:

- Complete, end-to-end solutions
- Innovative marketing programs
- World-class logistics
- Flexible financing options
- Innovative credit programs
- Expert inside and outside sales staff
- Dedicated technical help desks
- Advanced e-commerce capabilities