

# Don't Let Customers' Tight Budgets Keep You From Installing the Latest Technology!

## *First 3 Months on US!*

With Ingram Micro Preferred Leasing (IMPL), you can help customers reap the benefits of your new system with no out-of-pocket cost! This IMPL promotion allows your customers to take advantage of new equipment without up-front payments and no payments for the first three months. Remaining payments are at our low monthly rate.

### How Can "First 3 Months on Us" Help?

- Limited-time offer provides a sense of urgency to close sales today
- No money down takes the price objection out of the sale
- Alleviates customers' cash flow concerns
- Provides an effective opening to get your foot in the door with a prospective customer
- Minimizes discounting to meet customers' needs

### First 3 Months on Us Lease Pricing

Contact your IMPL Business Development Manager to get the current Lease Quote Tool for this special offer.

### Program Details

- Offer applies to all approved technology products (IT, telephony, printers, approved software-only transactions, etc.)
- Soft costs exceeding 25% of total transaction need to be blended using a \$1 PO finance lease rate
- Program applies to commercial customers only
- Standard credit review, documentation and approval process apply
- Offer good for deals submitted for credit by December 31, 2007

For More Information on This Exciting Offer, Contact Your Ingram Micro Preferred Business Development Manager at 1-877-877-0035.